



artesanías de colombia

EXPOARTESANIAS 2005

ANEXO 1
VENTAS POR AREAS

EI CONSULTORES LTDA

Artesanías de Colombia S.A.
Bogotá, enero de 2006

EXPOARTESANIAS 05 - VENTAS POR AREAS

AREAS	SUB AREAS	Dic-07	Dic-08	Dic-09	Dic-10	Dic-11	Dic-12	Dic-13	Dic-14
MESA Y COCINA		\$ 29,652,325	\$ 98,465,890	\$ 81,578,197	\$ 92,055,600	\$ 92,144,400	\$ 72,788,000	\$ 77,360,200	\$ 67,921,000
	Junco y Esparto	\$ 1,439,000	\$ 4,250,000	\$ 2,605,000	\$ 4,302,000	\$ 3,600,000	\$ 3,387,000	\$ 2,797,000	\$ 2,946,000
	Vidrio	\$ 1,350,000	\$ 7,740,000	\$ 3,292,000	\$ 3,907,000	\$ 3,675,000	\$ 3,809,000	\$ 5,253,000	\$ 3,188,000
	Textiles	\$ 1,029,000	\$ 3,668,000	\$ 4,989,000	\$ 3,322,000	\$ 4,077,000	\$ 3,437,000	\$ 2,591,000	\$ 2,249,000
	Metales	\$ 1,253,000	\$ 3,425,000	\$ 6,150,000	\$ 6,980,000	\$ 5,408,000	\$ 6,120,000	\$ 4,950,000	\$ 5,400,000
	Coco	\$ 735,000	\$ 2,801,000	\$ 2,270,000	\$ 2,672,000	\$ 1,690,000	\$ 1,852,000	\$ 1,444,000	\$ 1,703,000
	Tagua	\$ 300,000	\$ 1,840,000	\$ 2,031,000	\$ 3,470,000	\$ 2,491,000	\$ 1,480,000	\$ 1,244,000	\$ 1,917,000
	Fique	\$ 1,630,000	\$ 3,822,000	\$ 2,078,000	\$ 2,039,000	\$ 1,312,000	\$ 1,203,500	\$ 1,464,000	\$ 1,089,000
	Iraca	\$ 1,510,000	\$ 4,435,000	\$ 4,366,500	\$ 3,127,000	\$ 3,297,000	\$ 3,333,000	\$ 2,198,000	\$ 2,404,000
	Calceta	\$ 1,400,000	\$ 3,826,000	\$ 3,146,000	\$ 3,174,000	\$ 5,350,000	\$ 3,755,000	\$ 2,705,000	\$ 2,355,000
	Cerámica Tradicional	\$ 3,120,000	\$ 13,808,000	\$ 11,570,000	\$ 14,673,000	\$ 13,908,000	\$ 9,243,000	\$ 8,824,000	\$ 11,193,000
	Madera	\$ 1,731,000	\$ 6,559,000	\$ 5,505,000	\$ 7,372,000	\$ 7,001,000	\$ 6,233,000	\$ 6,075,200	\$ 6,021,000
	Madera Tradicional	\$ 7,493,000	\$ 22,022,000	\$ 19,829,000	\$ 21,382,600	\$ 22,391,000	\$ 16,125,000	\$ 16,382,000	\$ 16,331,000
	Madera Guadua	\$ 930,000	\$ 3,340,000	\$ 2,980,000	\$ 2,699,000	\$ 2,860,000	\$ 2,400,000	\$ 2,611,000	\$ 2,475,000
	Madera Pintada	\$ 3,941,000	\$ 8,155,000	\$ 3,207,000	\$ 6,480,000	\$ 4,148,000	\$ 3,590,000	\$ 13,592,000	\$ 2,866,000
	Cerámica Gourmet	\$ 1,791,325	\$ 8,774,890	\$ 7,559,697	\$ 6,456,000	\$ 10,936,400	\$ 6,820,500	\$ 5,230,000	\$ 5,784,000
INTERNACIONAL		\$ 4,625,700	\$ 21,730,000	\$ 18,522,000	\$ 15,603,000	\$ 16,182,000	\$ 15,784,000	\$ 14,000,000	\$ 15,635,000
MODA Y ACCESORIOS		\$ 91,590,500	\$ 293,975,000	\$ 212,123,648	\$ 245,863,850	\$ 244,289,000	\$ 170,642,100	\$ 193,928,700	\$ 163,332,300
	Bolsos Algodón	\$ 790,000	\$ 4,289,000	\$ 2,898,500	\$ 3,493,000	\$ 2,847,000	\$ 2,511,000	\$ 1,800,000	\$ 1,895,000
	Bolsos Estampados	\$ 1,685,000	\$ 8,088,000	\$ 5,221,000	\$ 4,650,000	\$ 5,869,000	\$ 3,812,000	\$ 3,062,000	\$ 2,647,000
	Bolsos Fique	\$ 1,826,000	\$ 7,463,000	\$ 7,873,948	\$ 5,076,850	\$ 3,891,000	\$ 6,786,600	\$ 4,781,500	\$ 3,122,000
	Bordados	\$ 9,149,000	\$ 18,830,000	\$ 17,921,000	\$ 20,132,000	\$ 22,900,000	\$ 10,406,000	\$ 13,690,000	\$ 15,468,000
	Cacho y Hueso	\$ 1,010,000	\$ 3,780,000	\$ 2,468,000	\$ 2,570,000	\$ 3,016,000	\$ 2,327,000	\$ 3,290,000	\$ 2,468,000
	Caña Flecha	\$ 4,426,000	\$ 7,701,000	\$ 5,805,000	\$ 6,587,000	\$ 5,757,000	\$ 5,504,000	\$ 4,379,000	\$ 3,877,000
	Cerámica Tradicional	\$ 1,679,000	\$ 5,584,000	\$ 4,961,000	\$ 5,663,000	\$ 5,790,000	\$ 3,424,000	\$ 3,940,000	\$ 4,253,000
	Chales	\$ 2,179,000	\$ 12,329,000	\$ 7,474,000	\$ 11,061,000	\$ 10,655,500	\$ 8,148,500	\$ 7,535,500	\$ 6,912,500
	Cuero	\$ 9,961,000	\$ 28,098,000	\$ 22,179,000	\$ 24,339,000	\$ 23,108,000	\$ 14,985,000	\$ 22,070,000	\$ 11,132,000
	Estampados	\$ 3,007,000	\$ 17,832,000	\$ 18,585,000	\$ 12,805,000	\$ 12,045,000	\$ 9,465,000	\$ 8,435,000	\$ 6,995,000
	Fibras	\$ 1,220,000	\$ 3,004,000	\$ 2,455,000	\$ 2,950,000	\$ 2,230,000	\$ 2,720,000	\$ 2,310,000	\$ 1,950,000
	Iraca	\$ 2,710,000	\$ 10,807,000	\$ 6,014,000	\$ 4,850,000	\$ 6,464,000	\$ 5,030,000	\$ 3,855,000	\$ 4,226,000
	Jabones	\$ 1,960,000	\$ 8,225,000	\$ 3,878,000	\$ 4,654,000	\$ 3,912,500	\$ 4,092,000	\$ 3,546,000	\$ 4,561,800
	Joyería Contemporánea	\$ 16,099,500	\$ 42,991,000	\$ 28,892,500	\$ 41,524,000	\$ 38,129,000	\$ 20,455,000	\$ 31,661,700	\$ 28,157,500
	Joyería Filigrana	\$ 4,181,000	\$ 21,889,000	\$ 13,305,000	\$ 18,011,000	\$ 13,217,000	\$ 7,695,000	\$ 17,807,000	\$ 15,415,000
	Joyería Réplicas	\$ 1,450,000	\$ 4,300,000	\$ 2,600,000	\$ 4,400,000	\$ 4,500,000	\$ 3,800,000	\$ 2,520,000	\$ 3,300,000
	Joyería Tradicional	\$ 4,230,000	\$ 15,870,000	\$ 10,419,000	\$ 11,395,000	\$ 9,403,000	\$ 7,868,000	\$ 10,400,000	\$ 7,035,000
	Macramé	\$ 2,785,000	\$ 9,840,000	\$ 5,875,000	\$ 6,574,000	\$ 5,725,000	\$ 12,235,000	\$ 6,325,000	\$ 4,265,000
	Madera	\$ 1,058,000	\$ 3,400,000	\$ 2,433,000	\$ 3,280,000	\$ 3,000,000	\$ 2,180,000	\$ 1,800,000	\$ 2,120,000
	Prendas Algodón	\$ 6,103,000	\$ 10,597,000	\$ 3,845,000	\$ 10,274,000	\$ 10,050,000	\$ 5,492,000	\$ 5,465,000	\$ 4,926,000
	Prendas Telar Lana	\$ 1,210,000	\$ 9,065,000	\$ 3,261,000	\$ 5,367,000	\$ 22,130,000	\$ 4,095,000	\$ 4,135,000	\$ 4,377,000
	Ruanas	\$ 190,000	\$ 900,000	\$ 1,750,000	\$ 1,100,000	\$ 1,230,000	\$ 725,000	\$ 1,050,000	\$ 1,250,000
	Seda	\$ 2,500,000	\$ 7,765,000	\$ 7,426,700	\$ 8,390,000	\$ 5,654,000	\$ 8,161,000	\$ 5,943,000	\$ 4,927,000
	Semillas	\$ 1,330,000	\$ 5,751,000	\$ 4,035,000	\$ 4,265,000	\$ 2,860,000	\$ 4,796,000	\$ 4,600,000	\$ 3,150,000
	Tagua	\$ 1,000,000	\$ 3,000,000	\$ 2,000,000	\$ 2,500,000	\$ 2,000,000	\$ 1,500,000	\$ 1,500,000	\$ 1,000,000
	Tejido	\$ 4,042,000	\$ 12,287,000	\$ 8,048,000	\$ 11,063,000	\$ 9,726,000	\$ 6,589,000	\$ 9,858,000	\$ 7,862,000
	Textiles	\$ 2,220,000	\$ 5,650,000	\$ 6,600,000	\$ 1,670,000	\$ 4,370,000	\$ 3,110,000	\$ 4,620,000	\$ 2,480,000
	Vidrio	\$ 1,590,000	\$ 4,640,000	\$ 3,900,000	\$ 7,220,000	\$ 3,810,000	\$ 2,730,000	\$ 3,550,000	\$ 3,560,500
INFANTILES		\$ 15,535,000	\$ 60,138,900	\$ 38,605,500	\$ 47,544,000	\$ 50,574,500	\$ 39,417,000	\$ 33,595,000	\$ 30,686,500
	Marionetas	\$ 1,650,000	\$ 6,512,000	\$ 5,967,000	\$ 5,656,000	\$ 6,144,000	\$ 4,743,000	\$ 3,695,000	\$ 3,002,000
	Decoración Tela	\$ 4,479,000	\$ 13,764,000	\$ 10,599,000	\$ 14,247,000	\$ 11,710,500	\$ 9,819,000	\$ 8,900,000	\$ 9,533,500
	Madera	\$ 5,047,000	\$ 25,174,000	\$ 12,247,000	\$ 16,564,000	\$ 17,652,000	\$ 15,372,000	\$ 10,135,000	\$ 10,208,000

EXPOARTESANIAS 05 - VENTAS POR AREAS

AREAS	SUB AREAS	Dic-07	Dic-08	Dic-09	Dic-10	Dic-11	Dic-12	Dic-13	Dic-14
	Lógicos	\$ 950,000	\$ 3,600,000	\$ 1,900,000	\$ 2,970,000	\$ 5,020,000	\$ 2,300,000	\$ 3,300,000	\$ 1,300,000
	Didácticos	\$ 788,000	\$ 2,549,000	\$ 1,782,000	\$ 2,523,000	\$ 2,371,500	\$ 2,385,000	\$ 2,299,000	\$ 2,274,000
	Rompecabezas	\$ 977,000	\$ 4,330,000	\$ 3,428,500	\$ 3,414,000	\$ 4,436,500	\$ 2,286,000	\$ 2,364,000	\$ 2,839,000
	Prendas	\$ 1,644,000	\$ 4,209,900	\$ 2,682,000	\$ 2,170,000	\$ 3,240,000	\$ 2,512,000	\$ 2,902,000	\$ 1,530,000
INSTRUMENTOS MUSICALES		\$ 2,460,000	\$ 12,254,000	\$ 6,635,000	\$ 7,098,000	\$ 10,370,000	\$ 6,465,000	\$ 6,885,000	\$ 5,785,000
FIGURAS DECORATIVAS		\$ 22,253,000	\$ 70,583,000	\$ 57,171,000	\$ 56,811,000	\$ 55,506,000	\$ 44,355,000	\$ 45,315,000	\$ 40,511,000
	Madera	\$ 778,000	\$ 4,977,000	\$ 3,279,000	\$ 4,612,000	\$ 4,875,000	\$ 6,064,000	\$ 4,165,000	\$ 2,329,000
	Arte Popular Madera	\$ 975,000	\$ 2,950,000	\$ 9,986,000	\$ 1,914,000	\$ 1,999,000	\$ 1,687,000	\$ 2,412,000	\$ 2,325,000
	Papel	\$ 4,996,000	\$ 16,173,000	\$ 8,663,000	\$ 10,711,000	\$ 12,010,000	\$ 8,895,000	\$ 11,229,000	\$ 9,466,000
	Tela	\$ 3,094,000	\$ 8,036,000	\$ 7,283,000	\$ 6,597,000	\$ 7,417,000	\$ 3,951,000	\$ 5,332,000	\$ 4,910,000
	Metales	\$ 3,259,000	\$ 11,847,000	\$ 8,339,000	\$ 9,333,000	\$ 10,500,000	\$ 7,590,000	\$ 7,688,000	\$ 7,338,000
	Arte Popular Cerámica	\$ 1,729,000	\$ 4,390,000	\$ 2,740,000	\$ 4,137,000	\$ 2,815,000	\$ 3,641,000	\$ 2,370,000	\$ 2,420,000
	Fibras	\$ 4,506,000	\$ 11,885,000	\$ 10,220,000	\$ 9,812,000	\$ 7,465,000	\$ 7,603,000	\$ 5,697,000	\$ 5,108,000
	Cerámica	\$ 2,916,000	\$ 10,325,000	\$ 6,661,000	\$ 9,695,000	\$ 8,425,000	\$ 4,924,000	\$ 6,422,000	\$ 6,615,000
ACCESORIOS PARA DECORACIÓN		\$ 44,995,808	\$ 162,032,147	\$ 92,261,959	\$ 134,579,837	\$ 137,260,514	\$ 113,355,342	\$ 110,531,990	\$ 94,013,500
	Madera Pintada Guadua	\$ 750,000	\$ 5,100,000	\$ 2,650,000	\$ 3,450,000	\$ 4,200,000	\$ 2,850,000	\$ 2,050,000	\$ 2,000,000
	Enchapes	\$ 4,130,000	\$ 10,515,000	\$ 5,990,000	\$ 11,350,000	\$ 6,575,000	\$ 7,950,000	\$ 6,520,000	\$ 8,400,000
	Incrustaciones	\$ 843,000	\$ 5,530,000	\$ 5,290,000	\$ 6,061,000	\$ 2,505,000	\$ 4,425,000	\$ 2,815,000	\$ 2,123,000
	Talla y Calado	\$ 1,885,000	\$ 18,585,000	\$ 9,785,000	\$ 14,175,000	\$ 16,332,000	\$ 11,203,000	\$ 10,302,000	\$ 9,240,000
	Lana	\$ 940,000	\$ 2,020,000	\$ 860,000	\$ 1,380,000	\$ 1,350,000	\$ 510,000	\$ 790,000	\$ 680,000
	Piedra	\$ 970,000	\$ 2,300,000	\$ 1,224,000	\$ 2,770,000	\$ 1,685,000	\$ 5,865,000	\$ 1,200,000	\$ 1,607,000
	Aplicaciones	\$ 500,000	\$ 1,700,000	\$ 1,300,000	\$ 700,000	\$ 1,300,000	\$ 800,000	\$ 600,000	\$ 400,000
	Bordados	\$ 30,000	\$ 2,796,000	\$ 2,020,000	\$ 3,700,000	\$ 2,379,000	\$ 2,060,000	\$ 1,099,000	\$ 900,000
	Réplicas	\$ 1,490,000	\$ 8,000,000	\$ 4,725,000	\$ 5,565,000	\$ 7,065,000	\$ 2,120,000	\$ 3,520,000	\$ 2,840,000
	Mosaicos	\$ 2,758,000	\$ 8,600,000	\$ 3,143,000	\$ 4,560,000	\$ 6,300,000	\$ 15,255,000	\$ 5,240,000	\$ 5,112,000
	Cerámica Contemporánea	\$ 2,730,000	\$ 17,174,000	\$ 7,069,000	\$ 9,238,000	\$ 6,895,000	\$ 6,562,400	\$ 6,797,000	\$ 3,591,000
	Madera Contemporánea	\$ 2,665,000	\$ 5,680,000	\$ 4,951,000	\$ 7,914,000	\$ 6,686,000	\$ 6,507,000	\$ 7,193,000	\$ 5,180,000
	Hamacas	\$ 1,555,000	\$ 9,935,000	\$ 7,988,000	\$ 6,274,000	\$ 5,665,000	\$ 5,025,000	\$ 6,302,000	\$ 8,270,000
	Lencería Telar	\$ 7,416,000	\$ 11,191,000	\$ 5,066,200	\$ 9,572,000	\$ 11,371,000	\$ 9,321,000	\$ 5,771,000	\$ 7,341,000
	Tapetes Lana	\$ 1,600,000	\$ 3,850,000	\$ 5,560,000	\$ 11,486,000	\$ 18,880,000	\$ 8,850,000	\$ 16,370,000	\$ 10,450,000
	Fibras	\$ 3,220,000	\$ 8,730,000	\$ 2,130,000	\$ 6,040,000	\$ 10,125,000	\$ 4,715,000	\$ 3,492,000	\$ 7,495,000
	Tapetes	\$ 2,740,000	\$ 6,470,000	\$ 4,800,000	\$ 4,960,000	\$ 5,130,000	\$ 3,085,000	\$ 3,484,000	\$ 4,225,000
	Vidrio	\$ 1,030,000	\$ 3,650,000	\$ 3,061,000	\$ 2,443,000	\$ 3,412,000	\$ 2,170,000	\$ 2,055,000	\$ 1,300,000
	Cerámica Tradicional	\$ 930,000	\$ 3,576,000	\$ 2,160,000	\$ 2,874,000	\$ 3,415,000	\$ 2,568,000	\$ 2,830,000	\$ 2,982,000
	Cuero	\$ 1,079,000	\$ 7,807,000	\$ 4,712,000	\$ 4,131,000	\$ 3,717,000	\$ 4,300,000	\$ 11,050,000	\$ 2,585,500
	Metales	\$ 5,130,000	\$ 14,705,000	\$ 6,391,000	\$ 14,863,880	\$ 10,545,000	\$ 6,614,000	\$ 9,175,000	\$ 6,249,000
	Sin Clasificación	\$ 604,808	\$ 4,118,147	\$ 1,386,759	\$ 1,072,957	\$ 1,728,514	\$ 599,942	\$ 1,876,990	\$ 1,043,000
ILUMINACIÓN		\$ 4,697,000	\$ 28,950,600	\$ 18,118,000	\$ 22,696,000	\$ 27,619,000	\$ 18,511,000	\$ 24,132,000	\$ 20,855,000
	Tela	\$ 280,000	\$ 2,248,000	\$ 1,610,000	\$ 3,300,000	\$ 2,220,000	\$ 730,000	\$ 1,240,000	\$ 450,000
	Vidrio	\$ 348,000	\$ 4,754,600	\$ 1,454,000	\$ 2,020,000	\$ 3,463,000	\$ 1,089,000	\$ 3,631,000	\$ 2,540,000
	Velas	\$ 1,447,000	\$ 4,988,000	\$ 2,603,000	\$ 5,067,000	\$ 5,504,000	\$ 3,260,000	\$ 4,437,000	\$ 2,810,000
	Madera	\$ 992,000	\$ 6,920,000	\$ 5,435,000	\$ 5,605,000	\$ 6,315,000	\$ 4,513,000	\$ 3,952,000	\$ 4,270,000
	Guadua y Mimbre	\$ 360,000	\$ 3,870,000	\$ 2,462,000	\$ 2,470,000	\$ 4,608,000	\$ 3,395,000	\$ 2,655,000	\$ 4,025,000
	Cerámica	\$ 100,000	\$ 500,000	\$ 300,000	\$ 800,000	\$ 1,300,000	\$ 1,500,000	\$ 2,000,000	\$ 3,700,000
	Fibras	\$ 220,000	\$ 1,850,000	\$ 1,414,000	\$ 964,000	\$ 1,624,000	\$ 2,174,000	\$ 3,588,000	\$ 1,150,000
	Metal	\$ 300,000	\$ 2,000,000	\$ 1,000,000	\$ 900,000	\$ 1,100,000	\$ 800,000	\$ 600,000	\$ 500,000
	Totumo	\$ 650,000	\$ 1,450,000	\$ 1,240,000	\$ 920,000	\$ 1,200,000	\$ 900,000	\$ 1,650,000	\$ 910,000
	Papel	\$ 0	\$ 370,000	\$ 600,000	\$ 650,000	\$ 285,000	\$ 150,000	\$ 379,000	\$ 500,000

EXPOARTESANIAS 05 - VENTAS POR AREAS

AREAS	SUB AREAS	Dic-07	Dic-08	Dic-09	Dic-10	Dic-11	Dic-12	Dic-13	Dic-14
MOBILIARIO		\$ 7,833,000	\$ 34,162,000	\$ 21,144,000	\$ 26,340,710	\$ 20,665,000	\$ 29,828,850	\$ 21,451,000	\$ 37,108,000
	Tradicional	\$ 2,855,000	\$ 11,873,000	\$ 8,838,000	\$ 7,009,000	\$ 7,800,000	\$ 13,337,850	\$ 12,720,000	\$ 20,740,000
	Fibras	\$ 2,000,000	\$ 3,060,000	\$ 1,000,000	\$ 11,600,000	\$ 1,528,000	\$ 8,070,000	\$ 2,990,000	\$ 7,875,000
	Diseño	\$ 2,458,000	\$ 13,310,000	\$ 8,399,000	\$ 4,910,000	\$ 9,040,000	\$ 6,220,000	\$ 2,166,000	\$ 7,976,000
	Metal	\$ 520,000	\$ 5,919,000	\$ 2,907,000	\$ 2,821,710	\$ 2,297,000	\$ 2,201,000	\$ 3,575,000	\$ 517,000
INDIGENAS Y AFROCOLOMBIANOS		\$ 40,203,000	\$ 72,212,000	\$ 57,503,000	\$ 61,179,100	\$ 55,004,000	\$ 58,646,000	\$ 50,267,200	\$ 52,689,000
BOCADOS TÍPICOS		\$ 5,178,000	\$ 22,552,000	\$ 13,903,000	\$ 20,030,000	\$ 22,494,500	\$ 13,863,000	\$ 13,981,000	\$ 13,216,000
INSTITUCIONALES		\$ 24,378,700	\$ 55,732,900	\$ 38,909,140	\$ 37,850,360	\$ 43,211,080	\$ 37,418,299	\$ 34,141,793	\$ 46,220,042
PUBLICACIONES		\$ 771,400	\$ 8,482,000	\$ 3,439,000	\$ 6,316,800	\$ 3,881,200	\$ 5,413,700	\$ 3,885,400	\$ 5,042,300
TOTAL		\$ 294,173,433	\$ 941,270,437	\$ 659,913,444	\$ 773,968,257	\$ 779,201,194	\$ 626,487,291	\$ 629,474,283	\$ 593,014,642

Porcentaje de ventas	2.92%	9.36%	6.56%	7.69%	7.74%	6.23%	6.26%	5.89%
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VENTAS POR PABELLON

No. PABELLON	Dic-07	Dic-08	Dic-09	Dic-10	Dic-11	Dic-12	Dic-13	Dic-14
1	\$ 21,884,700	\$ 108,690,600	\$ 72,774,000	\$ 81,487,710	\$ 86,060,000	\$ 77,958,850	\$ 73,094,000	\$ 87,253,000
3	\$ 80,524,033	\$ 282,604,537	\$ 185,851,656	\$ 243,256,237	\$ 243,976,614	\$ 201,306,042	\$ 201,519,590	\$ 173,877,800
5	\$ 282,000	\$ 6,726,400	\$ 4,490,040	\$ 6,601,460	\$ 7,911,080	\$ 7,020,000	\$ 3,805,000	\$ 23,178,000
6	\$ 126,281,700	\$ 393,584,000	\$ 290,969,248	\$ 321,017,750	\$ 323,471,000	\$ 232,985,399	\$ 257,826,493	\$ 217,140,342
8	\$ 65,201,000	\$ 149,664,900	\$ 105,828,500	\$ 121,605,100	\$ 117,782,500	\$ 107,217,000	\$ 93,229,200	\$ 91,565,500
TOTAL	\$ 294,173,433	\$ 941,270,437	\$ 659,913,444	\$ 773,968,257	\$ 779,201,194	\$ 626,487,291	\$ 629,474,283	\$ 593,014,642

EXPOARTESANIAS 05 - VENTAS POR AREAS

AREAS	SUB AREAS	Dic-15	Dic-16	Dic-17	Dic-18	Dic-19	Dic-20	Dic-21	TOTAL
MESA Y COCINA		\$ 77,282,000	\$ 65,008,380	\$ 82,212,000	\$ 78,158,200	\$ 76,074,500	\$ 81,010,500	\$ 79,669,600	\$ 1,151,380,792
	Junco y Esparto	\$ 6,626,000	\$ 2,444,000	\$ 2,962,000	\$ 3,621,000	\$ 2,302,000	\$ 2,195,000	\$ 2,181,000	\$ 47,657,000
	Vidrio	\$ 3,215,000	\$ 2,264,000	\$ 4,227,000	\$ 4,010,000	\$ 5,981,000	\$ 3,895,000	\$ 3,476,000	\$ 59,282,000
	Textiles	\$ 3,443,000	\$ 2,557,000	\$ 3,086,000	\$ 3,734,000	\$ 3,532,000	\$ 3,725,000	\$ 3,989,000	\$ 49,428,000
	Metales	\$ 5,383,000	\$ 5,450,000	\$ 5,873,000	\$ 4,820,000	\$ 4,927,000	\$ 5,194,000	\$ 3,636,000	\$ 74,969,000
	Coco	\$ 2,015,000	\$ 1,616,000	\$ 1,653,000	\$ 2,884,000	\$ 2,694,000	\$ 2,540,000	\$ 2,026,000	\$ 30,595,000
	Tagua	\$ 1,290,000	\$ 1,052,000	\$ 1,330,000	\$ 1,750,000	\$ 1,785,000	\$ 1,550,000	\$ 1,550,000	\$ 25,080,000
	Fique	\$ 1,352,000	\$ 1,375,000	\$ 1,645,000	\$ 1,205,000	\$ 1,272,500	\$ 1,795,500	\$ 1,505,000	\$ 24,787,500
	Iraca	\$ 3,603,000	\$ 2,597,000	\$ 2,795,000	\$ 3,420,000	\$ 2,350,000	\$ 2,629,000	\$ 2,588,000	\$ 44,652,500
	Calceta	\$ 2,765,000	\$ 2,821,000	\$ 2,342,000	\$ 2,945,000	\$ 4,160,000	\$ 2,700,000	\$ 4,820,000	\$ 48,264,000
	Cerámica Tradicional	\$ 15,697,000	\$ 8,229,000	\$ 11,437,000	\$ 11,658,000	\$ 8,923,000	\$ 12,412,000	\$ 11,110,000	\$ 165,805,000
	Madera	\$ 5,128,000	\$ 5,167,000	\$ 6,025,000	\$ 5,973,000	\$ 6,402,000	\$ 10,075,000	\$ 7,290,000	\$ 92,557,200
	Madera Tradicional	\$ 13,807,000	\$ 16,716,500	\$ 20,442,000	\$ 20,007,000	\$ 18,791,000	\$ 17,976,000	\$ 21,038,600	\$ 270,733,700
	Madera Guadua	\$ 2,419,000	\$ 2,780,000	\$ 3,590,000	\$ 2,838,000	\$ 3,368,000	\$ 3,319,000	\$ 3,262,000	\$ 41,871,000
	Madera Pintada	\$ 3,370,000	\$ 3,014,000	\$ 4,207,000	\$ 3,148,000	\$ 2,494,000	\$ 2,507,000	\$ 2,969,000	\$ 67,688,000
	Cerámica Gourmet	\$ 7,169,000	\$ 6,925,880	\$ 10,598,000	\$ 6,145,200	\$ 7,093,000	\$ 8,498,000	\$ 8,229,000	\$ 99,781,892
INTERNACIONAL		\$ 13,232,000	\$ 17,511,000	\$ 20,503,500	\$ 22,094,500	\$ 19,427,000	\$ 21,299,000	\$ 14,058,000	\$ 250,206,700
MODA Y ACCESORIOS		\$ 168,045,200	\$ 161,600,100	\$ 227,158,600	\$ 243,563,750	\$ 202,082,698	\$ 250,607,600	\$ 206,871,500	\$ 3,075,674,546
	Bolsos Algodón	\$ 3,059,500	\$ 2,134,000	\$ 3,116,000	\$ 4,787,000	\$ 3,013,000	\$ 3,865,000	\$ 3,068,000	\$ 43,566,000
	Bolsos Estampados	\$ 2,820,000	\$ 3,995,000	\$ 6,020,000	\$ 7,342,000	\$ 4,279,000	\$ 5,550,000	\$ 4,200,000	\$ 69,240,000
	Bolsos Fique	\$ 5,644,000	\$ 3,918,000	\$ 5,629,000	\$ 7,105,000	\$ 7,297,600	\$ 8,745,800	\$ 4,959,000	\$ 84,119,298
	Bordados	\$ 18,501,500	\$ 10,678,500	\$ 23,285,000	\$ 18,059,000	\$ 17,722,000	\$ 23,775,000	\$ 24,904,000	\$ 265,421,000
	Cacho y Hueso	\$ 2,115,000	\$ 3,323,000	\$ 2,727,000	\$ 2,737,000	\$ 4,747,000	\$ 3,527,000	\$ 4,320,000	\$ 44,425,000
	Caña Flecha	\$ 4,425,000	\$ 3,876,000	\$ 6,363,000	\$ 6,686,000	\$ 4,943,000	\$ 5,762,000	\$ 8,194,000	\$ 84,285,000
	Cerámica Tradicional	\$ 2,091,000	\$ 2,664,000	\$ 3,621,000	\$ 4,066,000	\$ 4,438,000	\$ 5,515,000	\$ 6,290,000	\$ 63,979,000
	Chales	\$ 5,860,000	\$ 7,912,000	\$ 11,037,500	\$ 11,923,500	\$ 9,016,000	\$ 10,585,000	\$ 9,627,000	\$ 132,256,000
	Cuero	\$ 11,627,000	\$ 12,760,000	\$ 18,203,000	\$ 20,149,000	\$ 12,985,000	\$ 16,792,000	\$ 15,230,000	\$ 263,618,000
	Estampados	\$ 10,100,000	\$ 7,784,000	\$ 12,100,000	\$ 15,445,000	\$ 8,480,000	\$ 8,980,000	\$ 8,355,000	\$ 160,413,000
	Fibras	\$ 1,629,000	\$ 1,650,000	\$ 2,150,000	\$ 3,880,000	\$ 4,350,000	\$ 1,225,000	\$ 1,350,000	\$ 35,073,000
	Iraca	\$ 4,502,000	\$ 4,977,000	\$ 6,993,000	\$ 5,355,000	\$ 4,770,000	\$ 5,700,000	\$ 6,900,000	\$ 83,153,000
	Jabones	\$ 3,831,200	\$ 3,881,600	\$ 4,340,100	\$ 4,163,650	\$ 4,870,250	\$ 5,075,800	\$ 4,537,000	\$ 65,528,900
	Joyería Contemporánea	\$ 22,613,000	\$ 24,478,000	\$ 35,259,000	\$ 36,550,800	\$ 29,995,700	\$ 34,452,000	\$ 23,465,000	\$ 454,723,700
	Joyería Filigrana	\$ 9,091,000	\$ 8,885,000	\$ 14,310,000	\$ 12,955,000	\$ 10,175,000	\$ 12,980,000	\$ 13,720,000	\$ 193,636,000
	Joyería Réplicas	\$ 3,400,000	\$ 2,300,000	\$ 4,000,000	\$ 3,300,000	\$ 3,150,000	\$ 25,600,000	\$ 3,100,000	\$ 71,720,000
	Joyería Tradicional	\$ 7,041,000	\$ 7,708,000	\$ 11,823,000	\$ 15,422,000	\$ 8,258,000	\$ 14,260,000	\$ 9,230,000	\$ 150,362,000
	Macramé	\$ 6,315,000	\$ 4,650,000	\$ 5,394,000	\$ 4,668,800	\$ 7,021,348	\$ 9,543,000	\$ 5,060,500	\$ 96,276,648
	Madera	\$ 2,000,000	\$ 1,870,000	\$ 2,620,000	\$ 2,860,000	\$ 3,550,000	\$ 3,750,000	\$ 3,000,000	\$ 38,921,000
	Prendas Algodón	\$ 6,107,000	\$ 10,673,000	\$ 9,589,000	\$ 9,930,000	\$ 9,445,000	\$ 7,397,000	\$ 10,000,000	\$ 119,893,000
	Prendas Telar Lana	\$ 3,465,000	\$ 4,960,000	\$ 5,507,000	\$ 6,190,000	\$ 4,180,000	\$ 6,364,000	\$ 6,390,000	\$ 90,696,000
	Ruanas	\$ 750,000	\$ 1,000,000	\$ 3,100,000	\$ 1,500,000	\$ 1,545,000	\$ 1,017,000	\$ 2,700,000	\$ 19,807,000
	Seda	\$ 4,425,000	\$ 4,873,000	\$ 5,290,000	\$ 6,390,000	\$ 8,855,000	\$ 5,485,000	\$ 4,922,000	\$ 91,006,700
	Semillas	\$ 7,882,000	\$ 4,105,000	\$ 2,860,000	\$ 3,496,000	\$ 2,666,800	\$ 4,276,000	\$ 3,500,000	\$ 59,572,800
	Tagua	\$ 2,000,000	\$ 800,000	\$ 2,000,000	\$ 1,500,000	\$ 2,300,000	\$ 2,500,000	\$ 2,000,000	\$ 27,600,000
	Tejido	\$ 8,381,000	\$ 9,094,000	\$ 10,968,000	\$ 13,878,000	\$ 10,900,000	\$ 9,681,000	\$ 11,550,000	\$ 143,927,000
	Textiles	\$ 4,440,000	\$ 3,910,000	\$ 4,580,000	\$ 8,650,000	\$ 5,630,000	\$ 5,030,000	\$ 3,950,000	\$ 66,910,000
	Vidrio	\$ 3,930,000	\$ 2,741,000	\$ 4,274,000	\$ 4,575,000	\$ 3,500,000	\$ 3,175,000	\$ 2,350,000	\$ 55,545,500
INFANTILES		\$ 31,338,500	\$ 33,591,900	\$ 48,387,800	\$ 52,100,500	\$ 49,893,000	\$ 44,821,300	\$ 41,553,000	\$ 617,782,400
	Marionetas	\$ 4,061,000	\$ 4,778,000	\$ 5,986,000	\$ 5,514,000	\$ 4,796,000	\$ 4,603,000	\$ 4,293,000	\$ 71,400,000
	Decoración Tela	\$ 8,857,500	\$ 8,836,500	\$ 12,774,800	\$ 15,067,000	\$ 11,973,000	\$ 12,748,300	\$ 12,520,000	\$ 165,829,100
	Madera	\$ 10,309,000	\$ 10,465,000	\$ 16,906,000	\$ 17,580,000	\$ 13,945,000	\$ 14,310,000	\$ 11,742,000	\$ 207,656,000
	Lógicos	\$ 2,420,000	\$ 2,700,000	\$ 3,200,000	\$ 3,600,000	\$ 2,800,000	\$ 4,000,000	\$ 3,500,000	\$ 43,560,000
	Didácticos	\$ 1,826,000	\$ 2,430,900	\$ 2,992,500	\$ 2,097,000	\$ 2,662,000	\$ 3,569,000	\$ 3,255,000	\$ 35,803,900

AREAS	SUB AREAS	Dic-15	Dic-16	Dic-17	Dic-18	Dic-19	Dic-20	Dic-21	TOTAL
	Rompecabezas	\$ 2,265,000	\$ 2,473,500	\$ 3,538,500	\$ 4,740,500	\$ 10,387,000	\$ 3,188,000	\$ 2,943,000	\$ 53,610,500
	Prendas	\$ 1,600,000	\$ 1,908,000	\$ 2,990,000	\$ 3,502,000	\$ 3,330,000	\$ 2,403,000	\$ 3,300,000	\$ 39,922,900
INSTRUMENTOS MUSICALES		\$ 7,304,000	\$ 7,447,000	\$ 9,619,000	\$ 13,015,000	\$ 8,878,000	\$ 10,708,000	\$ 10,040,000	\$ 124,963,000
FIGURAS DECORATIVAS		\$ 40,380,000	\$ 36,109,000	\$ 53,669,000	\$ 56,954,000	\$ 51,605,000	\$ 53,664,000	\$ 47,951,000	\$ 732,837,000
	Madera	\$ 3,849,000	\$ 2,526,000	\$ 5,057,000	\$ 4,968,000	\$ 4,733,000	\$ 3,892,000	\$ 6,206,000	\$ 62,310,000
	Arte Popular Madera	\$ 2,660,000	\$ 2,273,000	\$ 2,768,000	\$ 3,515,000	\$ 3,335,000	\$ 4,375,000	\$ 3,220,000	\$ 46,394,000
	Papel	\$ 10,016,000	\$ 8,847,000	\$ 8,771,000	\$ 9,403,000	\$ 8,409,000	\$ 8,698,000	\$ 7,219,000	\$ 143,506,000
	Tela	\$ 1,934,000	\$ 4,623,000	\$ 5,580,000	\$ 5,427,000	\$ 6,246,000	\$ 7,384,000	\$ 3,518,000	\$ 81,332,000
	Metales	\$ 6,341,000	\$ 6,827,000	\$ 12,007,000	\$ 12,516,000	\$ 8,384,000	\$ 12,195,000	\$ 8,595,000	\$ 132,759,000
	Arte Popular Cerámica	\$ 2,280,000	\$ 1,830,000	\$ 2,660,000	\$ 2,495,000	\$ 2,666,000	\$ 2,470,000	\$ 3,050,000	\$ 41,693,000
	Fibras	\$ 8,310,000	\$ 4,428,000	\$ 6,938,000	\$ 7,504,000	\$ 10,600,000	\$ 6,051,000	\$ 6,350,000	\$ 112,477,000
	Cerámica	\$ 4,990,000	\$ 4,755,000	\$ 9,888,000	\$ 11,126,000	\$ 7,232,000	\$ 8,599,000	\$ 9,793,000	\$ 112,366,000
ACCESORIOS PARA DECORACIÓN		\$ 103,223,000	\$ 70,379,000	\$ 125,258,000	\$ 134,014,400	\$ 104,325,000	\$ 127,661,103	\$ 125,248,000	\$ 1,679,139,600
	Madera Pintada Guadua	\$ 1,750,000	\$ 1,500,000	\$ 3,470,000	\$ 3,970,000	\$ 1,950,000	\$ 2,870,000	\$ 1,450,000	\$ 40,010,000
	Enchapes	\$ 8,500,000	\$ 3,620,000	\$ 5,705,000	\$ 8,690,000	\$ 4,735,000	\$ 11,150,000	\$ 6,150,000	\$ 109,980,000
	Incrustaciones	\$ 4,981,000	\$ 2,432,000	\$ 6,634,000	\$ 6,858,500	\$ 5,070,000	\$ 5,747,000	\$ 4,087,000	\$ 65,401,500
	Talla y Calado	\$ 10,107,000	\$ 6,815,000	\$ 15,360,000	\$ 15,195,500	\$ 9,484,000	\$ 11,194,000	\$ 11,460,000	\$ 171,122,500
	Lana	\$ 1,215,000	\$ 1,490,000	\$ 1,120,000	\$ 1,400,000	\$ 1,150,000	\$ 1,790,000	\$ 1,115,000	\$ 17,810,000
	Piedra	\$ 2,550,000	\$ 875,000	\$ 2,100,000	\$ 2,898,000	\$ 1,956,000	\$ 1,240,000	\$ 1,415,000	\$ 30,655,000
	Aplicaciones	\$ 500,000	\$ 1,000,000	\$ 800,000	\$ 1,400,000	\$ 400,000	\$ 300,000	\$ 800,000	\$ 12,500,000
	Bordados	\$ 2,690,000	\$ 996,000	\$ 1,210,000	\$ 1,326,000	\$ 1,246,000	\$ 2,088,000	\$ 2,180,000	\$ 26,720,000
	Réplicas	\$ 4,865,000	\$ 3,625,000	\$ 5,320,000	\$ 8,615,000	\$ 4,512,000	\$ 4,450,000	\$ 4,526,000	\$ 71,238,000
	Mosaicos	\$ 4,190,000	\$ 2,682,000	\$ 7,295,000	\$ 6,045,000	\$ 5,603,000	\$ 6,135,000	\$ 4,015,000	\$ 86,933,000
	Cerámica Contemporánea	\$ 4,214,000	\$ 4,487,000	\$ 6,401,000	\$ 7,172,400	\$ 6,824,000	\$ 5,443,000	\$ 7,305,000	\$ 101,902,800
	Madera Contemporánea	\$ 6,049,000	\$ 5,031,000	\$ 9,302,000	\$ 9,827,000	\$ 8,887,000	\$ 9,575,000	\$ 4,806,000	\$ 100,253,000
	Hamacas	\$ 6,892,000	\$ 6,330,000	\$ 6,752,000	\$ 8,964,000	\$ 9,172,000	\$ 8,863,500	\$ 13,450,000	\$ 111,437,500
	Lencería Telar	\$ 5,471,000	\$ 4,098,000	\$ 9,221,000	\$ 11,380,000	\$ 6,740,000	\$ 8,965,000	\$ 10,373,000	\$ 123,297,200
	Tapetes Lana	\$ 7,770,000	\$ 4,960,000	\$ 11,200,000	\$ 7,675,000	\$ 6,610,000	\$ 14,394,800	\$ 10,720,000	\$ 140,375,800
	Fibras	\$ 9,195,000	\$ 2,455,000	\$ 6,366,000	\$ 5,950,000	\$ 6,680,000	\$ 8,630,000	\$ 13,150,000	\$ 98,373,000
	Tapetes	\$ 2,700,000	\$ 4,349,000	\$ 4,770,000	\$ 4,030,000	\$ 3,540,000	\$ 4,485,000	\$ 3,900,000	\$ 62,668,000
	Vidrio	\$ 2,835,000	\$ 2,070,000	\$ 1,850,000	\$ 2,070,000	\$ 1,750,000	\$ 1,800,000	\$ 1,681,000	\$ 33,177,000
	Cerámica Tradicional	\$ 2,627,000	\$ 2,057,000	\$ 2,274,000	\$ 3,730,000	\$ 3,475,000	\$ 2,835,000	\$ 2,982,000	\$ 41,315,000
	Cuero	\$ 3,947,000	\$ 2,900,000	\$ 3,763,000	\$ 5,281,000	\$ 3,969,000	\$ 6,678,000	\$ 3,870,000	\$ 69,789,500
	Metales	\$ 8,188,000	\$ 5,707,000	\$ 11,821,000	\$ 9,337,000	\$ 8,982,000	\$ 7,344,000	\$ 13,537,000	\$ 138,588,880
	Sin Clasificación	\$ 1,987,000	\$ 900,000	\$ 2,524,000	\$ 2,200,000	\$ 1,590,000	\$ 1,683,803	\$ 2,276,000	\$ 25,591,920
ILUMINACIÓN		\$ 17,752,000	\$ 17,481,000	\$ 27,721,000	\$ 29,068,000	\$ 22,066,000	\$ 25,536,000	\$ 35,969,000	\$ 341,171,600
	Tela	\$ 840,000	\$ 1,650,000	\$ 1,895,000	\$ 2,210,000	\$ 1,010,000	\$ 2,605,000	\$ 1,400,000	\$ 23,688,000
	Vidrio	\$ 1,997,000	\$ 4,175,000	\$ 3,352,000	\$ 4,150,000	\$ 3,109,000	\$ 3,875,000	\$ 3,900,000	\$ 43,857,600
	Velas	\$ 2,692,000	\$ 3,295,000	\$ 5,444,000	\$ 6,323,000	\$ 4,440,000	\$ 6,129,000	\$ 7,040,000	\$ 65,479,000
	Madera	\$ 3,414,000	\$ 2,360,000	\$ 5,221,000	\$ 4,300,000	\$ 2,995,000	\$ 3,657,000	\$ 4,429,000	\$ 64,378,000
	Guadua y Mimbre	\$ 2,880,000	\$ 2,556,000	\$ 5,025,000	\$ 5,200,000	\$ 3,208,000	\$ 3,020,000	\$ 5,380,000	\$ 51,114,000
	Cerámica	\$ 3,500,000	\$ 1,120,000	\$ 900,000	\$ 1,150,000	\$ 2,900,000	\$ 850,000	\$ 8,000,000	\$ 28,620,000
	Fibras	\$ 764,000	\$ 645,000	\$ 1,949,000	\$ 2,203,000	\$ 1,304,000	\$ 2,700,000	\$ 1,220,000	\$ 23,769,000
	Metal	\$ 400,000	\$ 700,000	\$ 1,000,000	\$ 1,500,000	\$ 1,200,000	\$ 1,100,000	\$ 1,000,000	\$ 14,100,000
	Totumo	\$ 950,000	\$ 830,000	\$ 2,425,000	\$ 1,700,000	\$ 930,000	\$ 1,100,000	\$ 3,100,000	\$ 19,955,000
	Papel	\$ 315,000	\$ 150,000	\$ 510,000	\$ 332,000	\$ 970,000	\$ 500,000	\$ 500,000	\$ 6,211,000

AREAS	SUB AREAS	Dic-15	Dic-16	Dic-17	Dic-18	Dic-19	Dic-20	Dic-21	TOTAL
MOBILIARIO		\$ 12,782,000	\$ 16,334,000	\$ 24,983,000	\$ 43,416,500	\$ 16,534,000	\$ 31,599,000	\$ 33,908,000	\$ 378,089,060
	Tradicional	\$ 3,398,000	\$ 7,420,000	\$ 12,900,000	\$ 20,860,000	\$ 11,930,000	\$ 22,180,000	\$ 21,795,000	\$ 185,655,850
	Fibras	\$ 6,220,000	\$ 840,000	\$ 820,000	\$ 6,740,000	\$ 240,000	\$ 2,040,000	\$ 1,780,000	\$ 56,803,000
	Diseño	\$ 768,000	\$ 7,187,000	\$ 10,188,000	\$ 12,891,000	\$ 3,743,000	\$ 5,986,000	\$ 9,010,000	\$ 104,252,000
	Metal	\$ 2,396,000	\$ 887,000	\$ 1,075,000	\$ 2,925,500	\$ 621,000	\$ 1,393,000	\$ 1,323,000	\$ 31,378,210
INDIGENAS Y AFROCOLOMBIANOS		\$ 54,814,500	\$ 46,474,500	\$ 63,467,550	\$ 57,318,500	\$ 55,188,200	\$ 59,537,000	\$ 57,553,000	\$ 842,056,550
BOCADOS TIPICOS		\$ 17,339,000	\$ 11,528,600	\$ 16,799,000	\$ 22,732,000	\$ 15,683,000	\$ 18,446,000	\$ 18,244,000	\$ 245,989,100
INSTITUCIONALES		\$ 34,070,749	\$ 24,353,700	\$ 34,407,000	\$ 39,222,291	\$ 37,427,038	\$ 26,784,417	\$ 25,938,200	\$ 540,065,709
PUBLICACIONES		\$ 4,199,100	\$ 4,902,300	\$ 6,174,200	\$ 8,671,300	\$ 5,627,700	\$ 8,407,600	\$ 6,805,100	\$ 82,019,100
TOTAL		\$ 581,762,049	\$ 512,720,480	\$ 740,359,650	\$ 800,328,941	\$ 664,811,136	\$ 760,081,520	\$ 703,808,400	\$ 10,061,375,157
Porcentaje de ventas		5.78%	5.10%	7.36%	7.95%	6.61%	7.55%	7.00%	100.00%

VENTAS POR PABELLON									
No. PABELLON		Dic-15	Dic-16	Dic-17	Dic-18	Dic-19	Dic-20	Dic-21	TOTAL
1		\$ 61,273,000	\$ 66,605,000	\$ 93,663,500	\$ 120,932,000	\$ 74,798,000	\$ 97,017,000	\$ 101,976,000	\$ 1,225,467,360
3		\$ 191,884,100	\$ 147,334,680	\$ 222,946,200	\$ 231,850,900	\$ 195,504,200	\$ 227,083,203	\$ 222,370,700	\$ 3,051,890,492
5		\$ 4,987,000	\$ 1,928,600	\$ 4,863,000	\$ 5,652,400	\$ 2,982,000	\$ 2,784,000	\$ 2,653,200	\$ 85,864,180
6		\$ 228,524,949	\$ 208,543,200	\$ 297,554,600	\$ 317,288,641	\$ 276,112,736	\$ 317,201,017	\$ 267,704,500	\$ 4,076,205,575
8		\$ 95,093,000	\$ 88,309,000	\$ 121,332,350	\$ 124,605,000	\$ 115,414,200	\$ 115,996,300	\$ 109,104,000	\$ 1,621,947,550
TOTAL		\$ 581,762,049	\$ 512,720,480	\$ 740,359,650	\$ 800,328,941	\$ 664,811,136	\$ 760,081,520	\$ 703,808,400	\$ 10,061,375,157